

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

UNCLAS STATE 187324

E.O. 11652: N/A

TAGS: BEXP, IR

SUBJECT: AGWA-FOOD FAIR
AGWA-FOOD FAIR

PASS TO: DAHMLOW/BROMEL

1. UNDERSTAND FROM DISCUSSIONS WITH OFFICIALS OF NEW HOLLAND DIVISION, SPERRY RAND CORP., THAT SPERRY AGENT, AGWA-FARM, INTENDS PARTICIPATE AGWA-FOOD BUT NOT IN U.S. SECTION. SUGGEST CONTACTING AGWA-FOOD TO ATTEMPT PERSUADE THEM TAKE SPACE U.S. SECTION. SINCE SPERRY EXPERIENCING SOME DIFFICULTIES WITH AGENT, DO NOT SUGGEST TO AGENT THAT SPERRY PROMPTED THIS COMMUNICATION.

2. MR. E. HASHEMI OF ZOUBIN CO., LTD, 754 SAADI AVE., TEHRAN, TEL. 305261, RECENTLY APPOINTED AGENT FOR GORMAN-RUPP COMPANY, HAS ADVISED GORMAN-RUPP TO CANCEL PARTICIPATION IN AGWA-FOOD. REQUEST CONTACT HASHEMI AND ATTEMPT PERSUADE ZOUBIN CO. TO RECOMMEND GORMAN-RUPP PARTICIPATION IN THIS EVENT. PLEASE ADVISE. KISSINGER

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